

The Fugate Family Scholarship for Hard Workers, Achievers and Dreamers

This past November, Larry Fugate celebrated his 75th birthday. To help celebrate Larry's big day the family surprised him with the gift of creating an educational scholarship.

The purpose of the educational scholarship is to encourage current employees or legal children of full-time employees of Fugate Enterprises, Pizza Hut of Southeast Kansas, Inc. or TB of America, Inc. to pursue higher education and professional training.

One scholarship winner will be awarded \$1000 to apply to full or part time

undergraduate-level degree programs at a credited college, university, or vocational-tech school for the next five years.

Larry has always said, 'when you care you share.' As a family we wanted to continue that mindset and create a scholarship that helps individuals pursue their dreams of achieving a degree. We are excited to begin the scholarship and invest in deserving recipients.

Please look for more scholarship application details on our website www.fugate-ent.com.

Submitted by: Ryan Wasinger

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Pizza Hut's New \$5 Flavor Menu

Pizza Hut is kicking off 2016 with a new \$5 Value Menu. Pizza Hut's new \$5 Flavor Menu lets guests finally say "yes" to what they really want. The \$5 Flavor Menu offers signature favorites for just \$5 each when two or more are purchased together. Items on the \$5 Flavor Menu include:

- **Medium 1 Topping Pizza**
- **8 WingStreet Bone-out Wings**
- **Single pan of Tuscani Pasta**
- **The Ultimate Hershey's Chocolate Chip Cookie**
- **Hershey's Triple Chocolate Brownie**
- **Breadsticks or Flavor Sticks**
- **Four 20-oz. Pepsi Beverages**

NEW Stuffed Garlic Knots Pizza



The first Limited Time offer pizza of the year at Pizza Hut will be the flavorful Stuffed Garlic Knots Pizza and it will be available beginning in late January. This 1-Topping pizza is surrounded by 16 Garlic Knots stuffed with cheese

and then baked into the crust edge and served with two dipping cups of marinara for \$12.99. Make sure to try this excellent new product soon as it is only available for a limited time!

\$1 Crunchwrap Sliders

The Best Dollar Item in QSR is back! The Crunchwrap Sliders give value-seekers access to all the flavors and experience they crave for only \$1. Bringing back the fan-favorite Beefy Cheddar and BLT and bringing in two new flavors; NEW! Sriracha Chicken and NEW! Spicy Beefy Nacho.



All You Need is Love... and Some Pizza!

Order a 1-topping heart shaped pizza for only \$9.99 from February 9th through February 14th for all the sweeties in your life.



Breakfast Crunchwrap

Breakfast Crunchwrap is the ultimate one-handed breakfast, with hash browns built in for maximum portability! Classic breakfast flavors meet classic Taco Bell form! The full Breakfast Crunchwrap lineup includes Bacon, Sausage, Country Sausage, California Bacon and Steak.

Remodeled Taco Bell Opens in Iola, Kansas



Iola, KS Taco Bell

A newly remodeled Taco Bell in Iola, Kansas opened October 21, 2015 to the enjoyment of Iola residents and crew.

New Pizza Hut Opens in Campbellsville, Kentucky

Pizza Hut opened a brand new beautiful restaurant in Campbellsville, Kentucky on Monday November 30, 2015 much to the delight of the community. Another Pizza Hut franchisee had previously operated a restaurant in Campbellsville, but was gone for five years until Fugate Enterprises bought the territory and built a new Pizza Hut with all the bells and whistles, including a convenient pick up window. Sales have been rocking and this has proved to be another excellent addition to the Kentucky family of Huts.



Campbellsville, KY Pizza Hut



**Hannah Eaglin from Duncan, OK
Pizza Hut**

"Yesterday evening around 7:00 pm a friend and I decided to go to Pizza Hut and eat. The store was over-the-top clean and much to my surprise, I had such a great experience. It has been awhile since I have actually eaten pizza at a store and not just had it delivered. We were served by a young girl, I believe her name was Hannah. She seated us immediately and never let our drinks get low. She was very helpful when I was asking questions about the menu. There wasn't anything she couldn't answer and when I asked for suggestions she knew exactly what to suggest. She brought our food out hot and checked on us several times. It was really nice to see a teenager working so hard. Please give our compliments to Hannah!"
- Ashley Morgan



**Reflection Ridge crew from Wichita, KS
Taco Bell**

"We purchased breakfast for our entire floor (approximately 80 people) and of course, we purchased breakfast from Taco Bell. Our HR lead made arrangements with the store at Reflection Ridge. They came in early for this order and had everything ready when he arrived. Our employees are enjoying a great breakfast, thanks to your Taco Bell Team at Reflection Ridge. Please extend our appreciation to your team."
- Scott J. Eilert, Ph.D., Vice President, Food Safety, Quality and Regulatory at Cargill Turkey and Cooked Meats



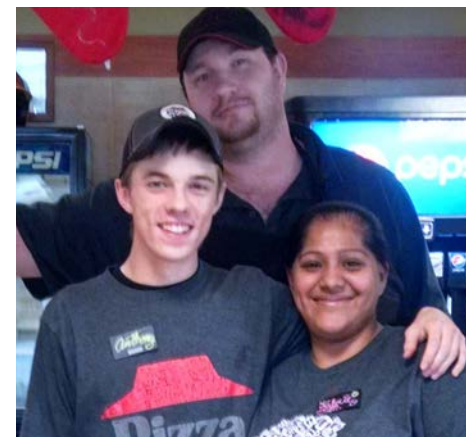
Crew from Joplin #3, MO Taco Bell

"We decided to order Taco Bell for lunch today at work and a co-worker asked "why do you go to that one, its further away?" I told her "because it's the best one." I got there and ordered five lunches and before I was finished getting the drinks, the meals were ready and an employee put them all in a box and offered me a drink carrier. Like I said, "it's the best one." - Heath Ross



**Shawna Ellis from E. Central - Wichita, KS
Taco Bell**

"I want to take a minute to comment on the excellent service Shawna at Taco Bell gave us today. We've never visited Taco Bell for breakfast and decided to come in for an A.M. Crunchwrap after the Royals victory! The store was buzzing with activity and Shawna was the only cashier. She greeted everyone pleasantly, smiled the entire time, and stayed on top of her task of taking orders. I'd come back just to see her smile! (The breakfast was great, too!) Thank you, Shawna and Taco Bell!" - Danielle Mitchell



**Anthony Warring (in front) and crew
from Wichita Falls #3, TX Pizza Hut**

"I am writing to tell you of a very good employee, Anthony, at the Kemp Blvd. store in Wichita Falls, Texas. He did an outstanding job. He waited on me promptly, he had a caring, pleasant demeanor, and made good eye contact with me. He was very efficient and made sure he got my order correct; clearly communicating with me throughout the ordering experience. He made pleasant conversation without taking away from the efficiency of the job he was doing. He smiled. He pointed out a \$5 donation I could make to the Hunger Project Pizza Hut is involved in very pleasantly and effectively. When I returned for my order after a quick errand, he saw me and went back to get my order without needing to ask my name or look up my order again. Then he referred to me by name as he completed the transaction. He offered condiments and then gave me paper plates as well as the condiments I requested - a really nice gesture which I appreciated. Please commend Anthony!"
- Judy Austin



**Nick Matthews from Eugene #4, OR
Pizza Hut**

"I seemed to hit some weird vortex of a dead end in online ordering so I gave up and called my order in. No biggie. The guy who answered the phone, Nick, was really polite, calm and helpful. I didn't feel pressured or like an idiot for screwing up my online order. I don't typically consider Domino's, Papa John's, Little Caesars or Pizza Hut to be real pizza just lots of dough, sauce and a few skimpy low quality toppings. I'm sorry because you guys really have completely revolutionized the Pizza Hut name. I was so impressed with my pizzas tonight! The crust had a nice gentle crispy outside with a soft delicious inside. I never eat the crust of my pizza but this was delicious! The toppings were big and falling off the pizza and I could actually taste sauce and cheese. Wow, you really blew my mind with this pizza. It reminded me of pizza parlor style pizza. Great job Pizza Hut! Thank you!" - Justin Kidd



**Brandon Porchia from Lebanon, OR
Pizza Hut**

"Fast service and great pizza as always. We were really impressed with our delivery service. I believe his name was Brandon. He was very polite and had excellent customer service skills. Brandon is a great choice and an all around #1 choice for your business. Great job, Brandon!" - Patty Gaskey



**Tallgrass crew from Wichita, KS
Pizza Hut**

"Can we hire all of your employees from your N. Rock restaurant and move them to Raleigh, NC? Ordered food for the office today. Everything was great, and then some!!! Please pass our KUDOS to the Team."
- Bill Frailey



Crew from Glenwood Springs, CO Pizza Hut

"Sebastian and his team were absolutely incredible. They accommodated our huge cross country team in October and did it seamlessly. I can't express how appreciative we are to them. They served a group of 150 or more people and they did it fast and with terrific attitudes. All of his team were friendly and kind. That's saying a lot because we have a large and loud bunch of kids. They are the best. We appreciate them!" - Jeff Carney

"I work in a long term care nursing facility in the Glenwood Springs area. Today our residents wanted to eat at Pizza

Hut for an activity outing. I took 8 people in wheelchairs to your restaurant in south Glenwood. I wanted to say the staff was outstanding. They went out of their way to help us and were pleasant and courteous. The residents had a great time. This staff should be commended for overcoming some of the problems we encounter on a regular basis. Great job. Thanks." - Paul Rice

"Awesome service. Great atmosphere." - Dean Sarver

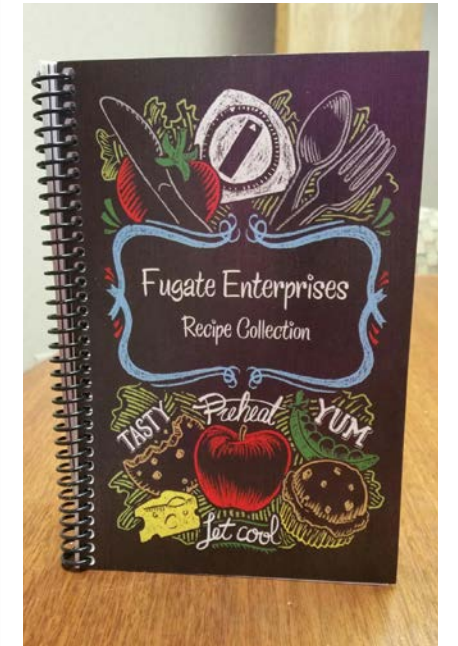
Together We Can Stop Diabetes!

"The Walk to Stop Diabetes is so much more than a fundraising event to me. It is my opportunity to change the future and make a positive impact in the lives of those who are affected by diabetes. I committed to walk and raise money in this inspirational event not because 26 million people in the United States have diabetes, but because I personally know some of them, and I wanted to do something about it." - Renee Riffel, Human Resources Manager

For the 2015 Step Out Walk our very own Renee Riffel set a goal of raising \$1,000 for the American Diabetes Association and far exceeded it by raising \$2,200. She

did it by creating a Fugate Enterprises cookbook featuring 250 great recipes submitted by Fugate Enterprises' employees and then selling them for \$10 or more as a donation to the Step Out Walk. She sold 220 cookbooks and has more available if you are interested.

The Step Out Walk was held at a new location, the Kansas Aviation Museum, on Saturday, October 3rd. Thank you to Renee and the rest of the Fugate family for helping the Association provide community-based education programs, protect the rights of people with diabetes and fund critical research for a cure.



Cherryvale Pizza Hut Team is A World Hunger Relief Winner!

Toby Cook, manager of Cherryvale, KS Pizza Hut; Ambassador, Crystal Eccles, and the Cherryvale Pizza Hut team raised over \$2,000 for 2015 World Hunger relief efforts. They hosted a kids' fair, partnered with the local school and asked customers to contribute. Cherryvale was one of the top 10 restaurants throughout the Pizza Hut system as a percentage of sales. Accordingly, Toby and Crystal each won \$100, and each crew member won \$50.

As an added bonus, Crystal was randomly drawn from a group of ambassadors and won a brand new iPhone 6.

Congratulations to our ambassador and team members, as well as THANK YOU for your support to the World Hunger Relief campaign! Together we are making a difference in the lives of so many children around the world who will be able to get a nutritious meal and an education thanks to your help and contributions.



Toby and the Cherryvale team celebrate their World Hunger success. Crystal front and center with the iPhone 6 she won.



The crew at the West Maple - Wichita, KS Pizza Hut held a bake sale to raise funds for World Hunger.



RGM's Les Kimball, Derby #2, KS Taco Bell and Bonnie Boone, S. Seneca - Wichita, KS Taco Bell volunteered their time at the Step Out Walk.



Human Resources Manager, Renee Riffel with WuShock.



Taco Bell® Makes Good on Promise to Give Away Free A.M. Crunchwraps During World Series

Taco Bell® once again teamed up with Major League Baseball during the World Series for the popular “Steal a Base, Steal a Breakfast” promotion, giving America the chance to get a free A.M. Crunchwrap® if any player stole a base during the 2015 World Series.

Lorenzo Cain of the Kansas City Royals did steal a base in Game 1 of the World Series which meant America got a free A.M. Crunchwrap® on Thursday, Nov. 5 from 7:00 AM to 11:00 AM.

Restaurants were extremely busy the day of the giveaway as many customers enjoyed the A.M. Crunchwrap® for the first time. Topeka #1 gave away 957 FREE Crunchwraps.



Taco Bell Topeka #1, KS Crew

Hut Rewards Pepsi Incentive Winners

All Fugate Pizza Huts competed in an incentive contest from October 27 to November 3 to win gift cards from **hutrewards.com** that could be redeemed for all kinds of exciting prizes. Stores competed between access categories (dine-ins, RBDs, delcos) and had to reach a benchmark in beverage incidence percentage to qualify. Beverage incidence percentage for this particular contest was the number of tickets that had a 2 liter or 20 ounce soft drink on them. Whichever stores had the overall highest percentage were weekly winners.

Winners of 250 Point Hut Rewards Card for Highest Beverage Incidence % in Each Category:

- Delco:** Sheppard AFB, TX with 37% Beverage Incidence %
- RBD:** Ft. Sill #2, OK with 22% Beverage Incidence %
- Red Roof:** Delhi, NY with 17% Beverage Incidence %

Winners of 150 Point Hut Rewards Card for Highest % Growth in Beverage Incidence % in Each Category:

- Delco:** Sheppard AFB, TX with 2% growth in Beverage Incidence %
- RBD:** Leadville, CO with 7% growth in Beverage Incidence %
- Red Roof:** Cobleskill, NY with 2% growth in Beverage Incidence %

District Manager Winners of 150 point Hut Rewards card:

- Doug Clydesdale, Oregon** Overall Highest Beverage Incidence % in his district at 20%
- Sebastian Lopez, Colorado** Growth in Beverage Incidence % in his district at 3%



W. Maple - Wichita, KS Pizza Hut team and a 300 pie order.



Neodesha, KS Pizza Hut had a picture day with Santa resulting in over 30 kids getting their pictures taken with Santa. The restaurant did over \$1200 in sales on a Tuesday. Pictured with Santa is Kyanne Stephenson daughter of RGM Nakya Hempen.



Maize #2, KS Pizza Hut Triple Treat fireplace!



The Holton, KS Taco Bell received an award for the employees (personal) generous donations to the Jackson County Ministerial Alliance Christmas Bureau. Employees brought in donations to give to the Christmas Bureau so that others less fortunate would have a Christmas.



CO-WORKERS SUPPORT “GRANNY” ROSE

The men at the Monteagle Pizza Hut wore special breast cancer awareness shirts on Wednesday, to show their support for co-worker “Granny” Rose Nunley. Nunley was diagnosed with breast cancer in July, underwent surgery in August, and is currently receiving chemotherapy treatments. There will be a roadblock in support of Nunley in Monteagle on November 7, and on November 14, Phat Boys BBQ will have a benefit sale. In addition, you can donate to help Nunley pay medical costs at <https://www.gofundme.com/376a34c4>. Pictured are Pizza Hut employees showing their support for “Granny” Rose. Back row (l to r): Carl Sanders, Michael Terrill, Carl Layne, Jonathan Shrum, and Derrick Anderson. Front row (l to r): Luke Carrick, Dakota McNeece, and Phillip Worley.



Congratulations to the Carnegie, OK Pizza Hut crew and restaurant manager, Sherry Hooper, on 0 complaints in 2015!



“The Green Machine is my 1978 Volkswagon Beetle with a body kit turned into a buggy. Fun in the sun.” - Glenda Poynter, Taco Bell RGM in Russell Springs, KY.

NEW PEOPLE

Samantha "Sam" Henrikson

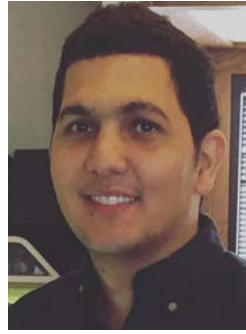


Samantha "Sam" Henrikson is the cheerful voice you hear when calling the home office. Sam joined us in December after Lexi Longacre moved into an accounting coordinator position in our Pizza Hut Accounting Department.

Samantha is a recent graduate of Wichita State University. She worked as a waitress while going to school which honed her skills of interacting with people which is certainly a needed asset in the receptionist position. Sam has also worked as a paraprofessional educator and an administrative assistant. Sam's sunny disposition and cheerful attitude is a superb addition to the Fugate team.

Sam spends her leisure time with her boyfriend and three cats, Hank, Clark and Darla.

Sebastian Lopez

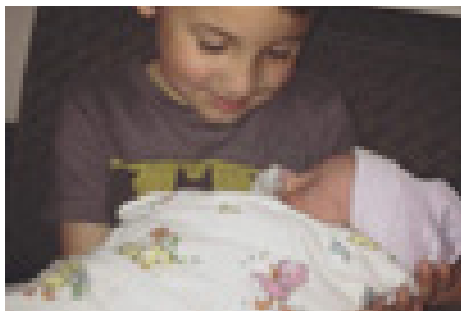


We are pleased to announce the promotion of Sebastian Lopez to District Manager over the Colorado Pizza Huts. Sebastian has worked for us almost 10 years beginning as a server at the Silverthorne Pizza Hut and working his way up to manager of Glenwood Springs Pizza Hut. He has been overseeing the district

in 2015 and that resulted in several positive changes, especially in the Food Safety / HQSC area. He has a great attitude and positive energy that will serve this company well. Please congratulate Sebastian and wish him well in his new role with Pizza Hut!

FAMILY NEWS

Babies



Celeste Baker, Pittsburg, KS Taco Bell RGM is a proud grandma again. **Oliver Reed Lumley** arrived five weeks early on October 4, 2015 weighing 5 lbs and 13 oz. and was 18 inches long.

Birthdays

Our CFO, **Ron Bazzelle**, turned 50 on October 30, 2015, and the home office had fun decorating his office and celebrating with him.



TEN YEAR WATCHES



Andrew Palkowitsh, East Central - Wichita, KS Pizza Hut presented by DM John Santy



RGM Benjamin Musselwhite, Eugene #3, OR Pizza Hut presented by DM Diane Pizzuti



Corey Beckwith, Topeka #1, KS Taco Bell presented by DM Michelle Mackeprang & RGM Tamara McCarty



Jonathan York, Chickasha, OK Pizza Hut presented by DM Ted Dawson



RGM Laura Gonzalez, Goddard, KS Taco Bell presented by DM Brad Jones



Nancy Smith, home office Pizza Hut Accounting presented by Brett Jackson



Raul Ortiz, 37th & Woodlawn - Wichita, KS Taco Bell presented by RGM Jose Rodarte



RGM Rhonda Tucker, Kearney #2, NE Taco Bell presented by DM Scott Sjuts



Stevie Barton, Tallgrass - Wichita, KS Pizza Hut presented by DM John Santy



Thomas Malnar, Lawton #6, OK Pizza Hut presented by DM Ted Dawson

FUGATE ENTERPRISES

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If you have stories, great ideas or photos of a new family member you'd like to see in the Focus please email them to lwasinger@fugate-ent.com.

Instructions to Scan code: It's easy!
Using any smartphone install a QR code reader. Most are absolutely free. Once installed, use it to take a picture of the code and it'll take you to the desired website.